

Bentley Service Partner Program

Help users grow
their service portfolio
and businesses



Bentley[®]
Advancing Infrastructure

Introduction

The Bentley Service Partner program works with technical service organizations to expand their business. The program enables these organizations to work with thousands of Bentley user accounts to partner with a leading infrastructure engineering software provider to accelerate their businesses in a specific region. The program caters to the market-specific professional services needs of Bentley users to create expansion opportunities.

Bentley continues to invest in partner-specific campaigns and communicate partner capabilities. The program's sales and presale tools are used by service leaders and Bentley account managers, to mobilize users to adopt Bentley solutions. Bentley service partners help users adopt precise workflows and processes within their industry. Organizations gain from Bentley's expertise of providing industry-recognized solutions for nearly 40 years. Bentley provides ample experience and learning opportunities to offer resources that are on par with top technology consultants. Bentley's service partners utilize thoughtfully curated resources exclusively to improve the skills of those using Bentley software.

Work with best-in-class technology with users across diversified geographies.

Your Opportunity



Partner with Bentley

A global leader in offering comprehensive software solutions for advancing infrastructure.



Expand your business

Leverage Bentley's service resources and opportunities and engage with users.



Increase your market presence

Establish a market presence across Bentley's base of engineering organizations, engineers, architects, geospatial professionals, constructors, and owner-operators.



Build success stories

Work with Bentley users as they build the world's infrastructure by utilizing Bentley technology and partner program services.

Service Partner Benefits

- An authorized Bentley service partner receives a web listing, certificate, and a digital badge.
- Bentley service partners get access to exclusive resources, learning content, and documentation to implement outcome-driven success strategies.
- Service partners are eligible to participate in Bentley Trusted Consultant evaluation to validate and recognize their expertise and skills on our solution matrix.
- Equip your consultants with the latest technologies and workflows, as we explore and invest in new methodologies and concepts.



Eligibility

Bentley service partners must:

- Have experience in the service industry, with expertise using Bentley's software solutions.
- Have hands-on experience in offering categorized service to users.
- Have a proven track record of consulting/service offerings with user testimonials.
- Have consultants/technical resources who can offer professional services on Bentley's technology.



About the Bentley Service Partner Program

An integral part of Bentley's User Success organization, service partners enable users across the globe with every aspect of their service requirements. Service partners work hand in hand with our users and their projects to deliver the highest level of expertise and commitment. Service partners act as go-to experts for our users by helping them adopt the latest workflows to achieve desired outcomes.

Bentley service partners advance Bentley's single-solution user to workflow adoption. Teams of Bentley trusted consultants, with service partners, are highly qualified to assist users with implementing and configuring Bentley solutions at any scale and stage of the project.

About Bentley

Bentley Systems (Nasdaq: BSY) is the *infrastructure engineering software* company. We provide innovative software to advance the world's infrastructure – sustaining both the global economy and environment. Our industry-leading software solutions are used by professionals, and organizations of every size, for the design, construction, and operations of roads and bridges, rail and transit, water and wastewater, public works and utilities, buildings and campuses, mining, and industrial facilities. Our offerings, powered by the *iTwin*® Platform for infrastructure digital twins, include *MicroStation*® and *Bentley Open* applications for modeling and simulation, *Seequent's* software for geoprofessionals, and *Bentley Infrastructure Cloud* encompassing *ProjectWise*® for project delivery, *SYNCHRO*™ for construction management, and *AssetWise*® for asset operations. Bentley Systems' 5,000 colleagues generate annual revenues of more than \$1 billion in 194 countries.

